



**specialised
systems**

COMPLETE CUSTOMER SOLUTIONSTM

COMPANY PROFILE

2019





Introduction



Product and Services



Major Clients



Group Detail



Banking Details & Contact

Company Certificates



Introduction

Specialised Systems Limited (Formely Phillips Electrical Zambia) incorporated in 1962 is a member of AJ Group of Companies.

Specialised Systems Ltd is a composition of systems that have diversified to meet the international standards to enhance development in the country. With clientele covering all sectors and segments of the market, ranging from Government, Public Sector Units, Banks, NGOs, manufacturing, Trading units and Educational Institutions..

We are proud to be considered as the national leaders in telecommunication, healthcare, lighting, power management and copiers, now diversifying into other IT products and services.

Mission:

Specialized Systems will continuously strive to be the leading technology Company in the country of Zambia. We dedicate ourselves to consistently serving our customers with the highest levels of experience, knowledge, and ethics. We will deliver this service to our clients through our team of licensed, trained managers, and our knowledgeable, capable support staff.

We will reward and respect our employees and provide them with an atmosphere of motivation that will enable them to succeed. Our profits will be used to increase our ability to serve our clients and to reward our employees.

Vision:

Our Vision is to make SSL, the most innovative products and services company in Zambia, focused on highest value creation for its customers and partners

PRODUCTS AND SERVICES

FEATURED PRODUCTS

POWER MANAGEMENT



TELECOMMUNICATIONS



The SL1000

Smart Communication for Small Businesses

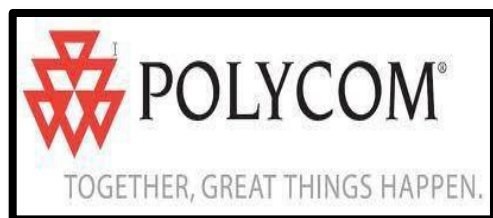


OFFICE AUTOMATION



TELECOMMUNICATIONS

- Over two decades of experience in the industry
- Offering comprehensive solutions from wireless networking, broadband and voice switching to network management.
- Authorized business partner of **NEC Unified Solutions**. This accreditation is only awarded to companies that have proven commitment, service and experience with NEC.
- We also deals in basic phones, analogue phones, digital key phones and IP key phones, PABX & IPABX from Coral and Beetel
- Partnered with Polycom and MAN3000 to provide effective and world class facilities for making tele-conference calls and call monitoring services.
- Latest is the partnership with MIDAS which is a middleware solution for interfacing PBX's with PMS(property management software)



OFFICE AUTOMATION

- Leading distributors of **SHARP Office Automation** products
- We provide top quality office automation products that increase productivity, reduce costs and increase savings.
- SHARP is one of the leading manufacturers of comprehensive office automation products worldwide. Over the past few years, SHARP has continuously picked up awards for outstanding achievements and innovations and Specialised Systems is proud to offer these award winning products in Zambia.
- We offer:
 - Wide Range of Documentation Handling system
 - Copying/ LAN Printing/ LAN scanning/Duplex /Document storage and retrieval with pass word
 - Lowest maintenance cost
 - 3 hrs of response time in Lusaka/ Kitwe
 - Stand by machine if we can not up the machine in 48 hrs in Lusaka
 - Trained Technical Staff
- We take up **leasing projects** for large volume printing requirements of its esteemed clientele.



SHARP



POWER MANAGEMENT

- Specialised Systems Ltd offers efficient power backup solutions to support the power system needs of institutions, industries, commercial and residential markets across Zambia.
- We are authorized dealers of **Eaton Powerware UPS products** in Zambia. Eaton is a global leader in power protection, distribution and management solutions. Eaton is one of the MNC's that make Powerware capable of handling 9 different types of Power related deficiencies.
- We supply the following Eaton products and services:
 - Power distribution units (ePDUs)
 - Remote monitoring
 - Software, connectivity, enclosures and services
 - Surge protective devices
 - Uninterruptible power supplies (UPSs)- single phase and three phase
 - UPS Batteries



MEDICAL SYSTEMS

- For over 25 years, Specialised Systems has been providing healthcare solutions to Zambian hospitals both in the private and public sectors.
- We offers exceptional customer care and after sales services with a team of highly trained engineers who have several years of experience and have installed more than 500 medical systems all over Zambia.
- Specialised Systems Ltd partners with these leading medical international brands:
 - **Philips Healthcare** – Imaging, ultrasound, X-ray, C-arms, CT, MRI, Cath-lab, CR etc. PCCI – ECG, patient monitor, defibrillator, stress test machine etc. Women and child care – fetal monitor, billicheck, mammography etc.
 - Agfa Healthcare – processor, imagers, X-ray films. Cassettes and chemicals
 - Dr. Mach GmbH and Co. KG – O.T lights
 - Fisher Scientific – Wide range of Lab consumables and instruments
 - Wolf X-ray Inc. – imaging accessories
 - ORDISI, Japan – surgical suction pumps
 - Joh Acheles – Wide range of ICU equipment
- We are continuously expanding its business in laboratory, surgical and disposal medical equipment. In order to provide modern equipment the company carries out on-going research to keep up with the constant developments in the medical profession



CCTV Surveillance.



Specialised Systems Ltd has partnered with the most high quality product manufacturer Hikvision to provide world class CCTV surveillance.

EASY TO CONNECT

For analog users, configuring the IP address forwarding can be a headache and may prevent them from choosing an IP solution.

Hikvision's PoE NVR solves that problem for you and also saves time for mass configuration.

For some locations, deploying an Ethernet network for IP cameras is a constraint.

A complete solution that incorporates Wi-Fi cameras and NVRs addresses this problem.

With a PT (pan-tilt) camera, you can control the direction of the lens with a mouse.

Hikvision's Easy IP solution offers Wi-Fi cameras, Wi-Fi NVRs, and PoE NVRs for easy connection. The system features automatic IP address allocation, auto detection, auto connection, and easy access.

EASY TO STORE

Hikvision's Easy IP cameras offer high compression efficiency and reduce the burden of transmission and storage on the IP surveillance system.

Bandwidth and storage costs are significant concerns when considering a high definition IP system — a standard H.264 camera with full HD1080P resolution and one month of recording can result in about 1.2 TB of space consumed.

Hikvision's H.264+ optimized codec technology helps to reduce storage consumption by up to 1/3 compared to traditional IP systems.

An H.264+ IP camera with full HD1080P resolution and one month of recording consumes about 462 GB.

EASY TO VIEW

All Hikvision Easy IP cameras support the EZVIZ Cloud P2P service, which enables remote access simply by using a smartphone to scan the supplied product QR code. EZVIZ is a cloud platform to power the surveillance for more efficient security and business.

With EZVIZ P2P service, you can view the live video and recorded video files of your house, your stores and your enterprise anytime and anywhere. Intelligent Alarm is supported for precisely recognize the anomaly intrusion and emergency event.

Major Clients – Partial list of Installation

- ◎ Barclays Bank
- ◎ Bank of Zambia
- ◎ National Assembly (Parliament)
- ◎ Airtel
- ◎ ABC (Africa Banking Corporation)
- ◎ Zamnet
- ◎ Zambia National Service
- ◎ UNDP (United Nations Development Program)
- ◎ USAID (HCP)
- ◎ Fairview Hotel
- ◎ Zambia Air Force
- ◎ Auditor General' Office
- ◎ National Institute of Public Administration
- ◎ Judiciary
- ◎ NIPA
 - Saro Agro
 - Hazida Motors
 - Shimbeza Investment

Group Detail

Specialised Systems Ltd. was established in 1962 as a fully owned subsidiary of Royal Philips Electronic B.V of The Netherlands and operated under the name Philips Electrical Zambia Limited until 1997.

The ownership of the company changed in 1997 to **A.J.Group of companies** based in Nairobi, Kenya and now operates under the name Specialised Systems Limited.

A.J.Group of companies has presence in 13 countries, namely – Angola, Canada, DR Congo, Ghana, India, Kenya, Malawi, Mozambique, Uganda, Tanzania, United Arab Emirates, United Kingdom and Zambia



Banking Details and Contact

Banking Details:

Bankers:

Indo - Zambia Bank

Lusaka Main Branch

Cairo Road

P.O.BOX 35411,

Lusaka, Zambia

Contact Us:

We are one of the few companies in Zambia to have a dedicated Customer Care Centre which is accessible on an **Easy To Remember number : +260 975 511 511** .The service calls are software controlled and are ticket based for easy tracking .

Specialised Systems Limited

Head office: 7133/5 Mwembeshi Road,Light Industrial Area, Lusaka, Zambia

➤ Head office (in Lusaka): +260 211 288 511, Fax: +260 211 289 230

Branch office: 3671, Chibuluma Road, Kitwe

➤ Phone : +260 212 210 966

EASY TO REMEMBER	
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	support@specialised.com.zm
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